Name $\qquad$
Student ID \# $\qquad$ Section $\qquad$

## HONOR STATEMENT

"I affirm that my work upholds the highest standards of honesty and academic integrity at the University of Washington, and that I have neither given nor received any unauthorized assistance on this exam."

SIGNATURE: $\qquad$

- Check that your exam contains five problems and put your name at the top of each page.
- You are allowed to use a TI-30XIIS calculator, a ruler, and a 3 -inch-by-5-inch note card containing hand-written notes. All other sources are forbidden.
- Turn your cell phone OFF and put it away for the duration of the exam.
- You may not listen to headphones or earbuds during the exam.
- You must show your work. Clearly label lines and points that you are using and show all calculations. The correct answer with no supporting work may result in no credit.
- If you use a guess-and-check method when an algebraic method is available, you may not receive full credit.
- When rounding is necessary, you may round your final answer to two digits after the decimal.
- Do not write within 1 centimeter of the edge! Your exam will be scanned for grading.
- If you run out of room, write on the back of the last page and indicate that you have done so. If you still need more room, ask your TA for an extra page to staple to your exam.
- There are multiple versions of the exam, you have signed an honor statement, and cheating is a hassle for everyone involved. DO NOT CHEAT.

Suppose you produce and sell Things. The following table summarizes the terms we've learned so far relating to revenue and cost. Assume you are given a graph of total cost $T C(q)$ and total revenue $T R(q)$ for producing and selling $q$ Things.

| Term | Definition | Related equations and formulas | Graphical Interpretation |
| :---: | :---: | :---: | :---: |
| total cost $T C(q)$ | the total amount you spend to produce $q$ Things | $T C(q)=V C(q)+F C$ | - |
| variable cost $V C(q)$ | the money you spend to produce $q$ Things without including fixed costs | $V C(q)=T C(q)-F C$ | the graph of $V C$ has the same <br> shape as $T C$ and goes through the origin |
| fixed cost FC | the money you must spend even if you produce 0 Things; also known as overhead | $\begin{gathered} F C=T C(q)-V C(q) \\ F C=T C(0) \end{gathered}$ | the vertical distance between the <br> $T C$ and $V C$ graphs OR the " $y$ "-intercept of the $T C$ graph <br> IC graph |
| average cost $A C(q)$ | total cost averaged over the number of Things produced | $A C(q)=\frac{T C(q)}{q}$ | the slope of the diagonal line through the $T C$ graph at $q$ |
| average variable cost $A V C(q)$ | variable cost averaged over the number of Things produced | $A V C(q)=\frac{V C(q)}{q}$ | the slope of the diagonal line through the $V C$ graph at $q$ |
| breakeven price BEP | the smallest value of average cost | - | the slope of the least steep diagonal line that intersects the $T C$ graph |
| shutdown price SDP | the smallest value of average variable cost | - | the slope of the least steep diagonal line that intersects the $V C$ graph |
| marginal cost $M C(q)$ <br> (see footnote) | the incremental rate of change in $T C$ from $q$ to $q+1$ Things | $M C(q)=\frac{T C(q+1)-T C(q)}{1}$ | the slope of the secant line through $T C$ (or $V C)$ at $q$ and $q+1$ |
| total revenue $T R(q)$ | the total amount you receive when you sell $q$ Things | - | - |
| average revenue $A R(q)$ | total revenue averaged over the number of Things sold; also known as price per Thing | $A R(q)=\frac{T R(q)}{q}$ | the slope of the diagonal line through the $T R$ graph at $q$ |
| $\begin{aligned} & \text { marginal } \\ & \text { revenue } M R(q) \\ & \text { (see footnote) } \end{aligned}$ | the incremental rate of change in $T R$ from $q$ to $q+1$ Things | $M R(q)=\frac{T R(q+1)-T R(q)}{1}$ | the slope of the secant line through the $T R$ graph at $q$ and $q+1$ |
| $\begin{aligned} & \text { profit } \\ & P(q) \end{aligned}$ | the money you are left with after subtracting total cost from total revenue | $P(q)=T R(q)-T C(q)$ | the vertical distance between $T R$ and $T C$ (when $T R>T C$ ) |

NOTE: If $q$ is measured in hundreds or thousands of Things, the definitions, formulas, and graphical interpretations of marginal revenue and marginal cost must be adjusted appropriately.

1. (14 points) You sell Things. The formula for total cost is

$$
T C(q)=0.1 q^{3}-1.5 q^{2}+8 q+36
$$

where $q$ is in hundreds of Things and $T C$ is in hundreds of dollars.
(a) Compute the average cost to produce 450 Things. Include units with your answer.

ANSWER: $\qquad$ UNITS: $\qquad$
(b) Give the formula for average variable cost for producing $q$ hundred Things.

ANSWER: $\operatorname{AVC}(\mathrm{q})=$ $\qquad$
(c) Find all values of $q$ at which average variable cost is $\$ 6.20$ per Thing.

ANSWER: (list all) $q=$ $\qquad$ hundred Things
(d) Compute the shutdown price.

ANSWER: $\$$ $\qquad$ per Thing
(e) The graph of total revenue is a straight line and profit is 0 when $q=24$ hundred Things. Find the formula for $T R(q)$.
2. ( 9 points) The altitude (in meters) of a balloon at time $t$ seconds is given by

$$
B(t)=4 t^{2}-t+7 .
$$

(a) On the interval from $t=2$ to $t=2.5$, what is the highest altitude the balloon reaches?

ANSWER: $\qquad$ meters
(b) Compute $\frac{B(t+h)-B(t)}{h}$. Simplify as much as possible.

$$
\text { ANSWER: } \frac{B(t+h)-B(t)}{h}=
$$

$\qquad$
3. ( 9 points) A linear programming problem has constraints that result in the following triangular feasible region. Find all the vertices of the feasible region and the maximum value of the objective function $P(x, y)=31 x+10 y$.


ANSWER: vertices: (list all) $\qquad$
$\qquad$
4. (9 points) For a certain product, the supply and demand curves are given by:

$$
\text { supply : } 992-p^{2}+4 q=0 \quad \text { demand : } p^{2}+8 q=1904
$$

Find the market equilibrium point.

ANSWER: $(q, p)=$ $\qquad$
5. ( 9 points) To earn a merit badge, a scout must raise $\$ 1969$ by selling a total of 500 candy bars. The scout sells Sparkle Bars for $\$ 3.75$ each and Charkle Bars for $\$ 4.25$ each.
How many of each bar must the scout sell?
$\qquad$ Sparkle Bars and $\qquad$ Charkle Bars

