Name $\qquad$
Student ID \# $\qquad$ Section $\qquad$

## HONOR STATEMENT

"I affirm that my work upholds the highest standards of honesty and academic integrity at the University of Washington, and that I have neither given nor received any unauthorized assistance on this exam."

SIGNATURE: $\qquad$

- Check that your exam contains 6 problems.
- You are allowed to use a non-graphing scientific calculator, a ruler, and one 100-page notebook containing hand-written notes. All other sources are forbidden.
- Turn your cell phone OFF and put it away for the duration of the exam.
- You may not listen to headphones or earbuds during the exam.
- You must show your work. Clearly label lines and points that you are using and show all calculations. The correct answer with no supporting work may result in no credit.
- If you use a guess-and-check method when an algebraic method is available, you may not receive full credit.
- When rounding is necessary, you may round your final answer to two digits after the decimal.
- Do not write within 1 centimeter of the edge! Your exam will be scanned for grading.
- If you run out of room, write on the last page and indicate that you have done so.
- There are multiple versions of the exam, you have signed an honor statement, and cheating is a hassle for everyone involved. DO NOT CHEAT.

Suppose you produce and sell Things. The following table summarizes the terms we've learned so far relating to revenue and cost. Assume you are given a graph of total cost $T C(q)$ and total revenue $T R(q)$ for producing and selling $q$ Things.

| Term | Definition | Related equations and formulas | Graphical Interpretation |
| :---: | :---: | :---: | :---: |
| total cost $T C(q)$ | the total amount you spend to produce $q$ Things | $T C(q)=V C(q)+F C$ | - |
| variable cost $V C(q)$ | the money you spend to produce $q$ Things without including fixed costs | $V C(q)=T C(q)-F C$ | the graph of $V C$ has the same <br> shape as $T C$ and goes through the origin |
| fixed cost FC | the money you must spend even if you produce 0 Things; also known as overhead | $\begin{gathered} F C=T C(q)-V C(q) \\ F C=T C(0) \end{gathered}$ | the ertical distance between the $T C$ and $V C$ graphs OR the " $y$ "-intercept of the $T C$ graph <br> $y$ "-intercept of the $T C$ graph |
| average cost $A C(q)$ | total cost averaged over the number of Things produced | $A C(q)=\frac{T C(q)}{q}$ | the slope of the diagonal line through the $T C$ graph at $q$ |
| average variable cost $A V C(q)$ | variable cost averaged over the number of Things produced | $A V C(q)=\frac{V C(q)}{q}$ | the slope of the diagonal line through the $V C$ graph at $q$ |
| breakeven price BEP | the smallest value of average cost | - | the slope of the least steep diagonal line that intersects the $T C$ graph |
| shutdown price SDP | the smallest value of average variable cost | - | the slope of the least steep diagonal line that intersects the $V C$ graph |
| marginal cost <br> $M C(q)$ <br> (see footnote) | the incremental rate of change in $T C$ from $q$ to $q+1$ Things | $M C(q)=\frac{T C(q+1)-T C(q)}{1}$ | the slope of the secant line through $T C$ (or $V C)$ at $q$ and $q+1$ |
| total revenue $T R(q)$ | the total amount you receive when you sell $q$ Things | - | - |
| average revenue $A R(q)$ | total revenue averaged over the number of Things sold; also known as price per Thing | $A R(q)=\frac{T R(q)}{q}$ | the slope of the diagonal line through the $T R$ graph at $q$ |
| marginal revenue $M R(q)$ (see footnote) | the incremental rate of change in $T R$ from $q$ to $q+1$ Things | $M R(q)=\frac{T R(q+1)-T R(q)}{1}$ | the slope of the secant line through the $T R$ graph at $q$ and $q+1$ |
| $\begin{gathered} \text { profit } \\ P(q) \end{gathered}$ | the money you are left with after subtracting total cost from total revenue | $P(q)=T R(q)-T C(q)$ | the vertical distance between $T R$ and $T C$ (when $T R>T C$ ) |

NOTE: If $q$ is measured in hundreds or thousands of Things, the definitions, formulas, and graphical interpretations of marginal revenue and marginal cost must be adjusted appropriately.

1. (15 points) The following is the graph of total cost (in thousands of dollars) for selling $q$ thousand things.

(a) What is the value of fixed cost?

ANSWER: $F C=$ $\qquad$ thousand dollars
(b) What is the value of variable cost at $q=47$ thousand things?

ANSWER: $V C(47)=$ $\qquad$ thousand dollars
(c) At what quantity is average cost $(A C) 13$ dollars per Thing?

ANSWER: $q=$ $\qquad$ thousand Things
(d) Things sell for $\$ 9$ each. Sketch the graph of $T R$ on the axes above and answer the following.
i. What is the smallest quantity at which we're not forced to take a loss?

ANSWER: $q=$ $\qquad$ thousand Things
ii. What quantity maximizes profit?
$\qquad$ thousand Things
2. (15 points) The graphs below are marginal cost $(M C)$, average cost $(A C)$, and marginal revenue ( $M R$ ) for producing and selling Meekos.

(a) What is the largest value of marginal revenue?

ANSWER: $\qquad$ dollars per Meeko
(b) What is the change in total cost if quantity increases from 400 to 401 Meekos?

ANSWER: $\qquad$ dollars
(c) What is the total cost to produce 6 hundred Meekos?

ANSWER: $\qquad$ hundred dollars
(d) Which can you read from this graph: the breakeven price or the shutdown price? What is its value?

ANSWER: (circle one ) breakeven price shutdown price
$\qquad$ dollars per Meeko
(e) What quantity maximizes profit?
$\qquad$ hundred Meekos
3. (20 points) You sell Things. The formula for total cost is

$$
T C(q)=0.1 q^{3}-5 q^{2}+90 q+24
$$

where $q$ is in hundreds of Things and $T C$ is in hundreds of dollars.
(a) Compute the average cost to produce 2 hundred Things. Include units with your answer.

ANSWER: $\qquad$ UNITS: $\qquad$
(b) Give formulas for variable cost and average variable cost for selling $q$ hundred Things.

ANSWER: $V C(q)=$ $\qquad$

$$
A V C(q)=
$$

$\qquad$
(c) Find all values of $q$ at which average variable cost is 35 dollars per Thing. (Round your final answers to two digits after the decimal.)

ANSWER: (list all) $q=$ $\qquad$ hundred Things
(d) Compute the shutdown price. (Round to the nearest cent.)

ANSWER: $\qquad$ dollars per Thing
(e) The graph of total revenue is a straight line and profit is 0 when $q=20$ hundred Things. Find the formula for $T R(q)$.
4. (15 points) Consider the two functions,

$$
f(x)=5 x-x^{2} \quad \text { and } \quad g(x)=3 x^{2}-4 x+5
$$

Round all your final answers to two digits after the decimal.
(a) Find the slope of the diagonal line to $g(x)$ at $x=2$.

ANSWER: $\qquad$
(b) Find and completely simplify $\frac{f(1+h)-f(1)}{h}$.

ANSWER: $\frac{f(1+h)-f(1)}{h}=$ $\qquad$
(c) Find largest value of $x$ at which the graphs of $f(x)$ and $g(x)$ intersect.

## ANSWER: $x=$

(d) Find the longest interval of values of $x$ over which $f(x)$ and $g(x)$ are both increasing.
$\qquad$ to $x=$
5. (20 points) For all your work below, round your final answer to two digits after the decimal
(a) Grover invests $\$ 3,000$ in a bank account that pays simple interest. After 5 years, the account has earned $\$ 1,215$ in total interest. What is the annual interest rate on the account?

ANSWER: $\qquad$ \%
(b) Abby found an investment that will pay her $5 \%$ annual interest, compounded quarterly. How much must Abby invest in the account now so that she will have $\$ 10,000$ in five years?

ANSWER: $\qquad$ dollars
(c) Elmo deposits $\$ 600$ into an account that pays $4 \%$ annually, compounded continuously. How long will it take for the account balance to triple?

ANSWER: $\qquad$ years
(d) Oscar buys a home for $\$ 320,000$. Six years later, he sells the home for $\$ 400,000$. What interest rate, compounded annually, did this investment represent for Oscar?
$\qquad$ \%
6. (15 points)
(a) Ernie makes regular payments of $\$ 500$ at the beginning of every six-month period into an account that earns $4 \%$ annually, compounded semi-annually. After how many semi-annual payments will the balance in the account first exceed $\$ 6,000$ ? (Round your final answer UP to the nearest whole number of payments).

ANSWER: $\qquad$ payments
(b) Samantha buys a car with the help of a loan. The car costs $\$ 35,000$ and she makes a down payment of $\$ 5,000$. Her loan earns a $9 \%$ interest rate, compounded monthly. She will make her first payment at the end of this month and each month afterward for the next 10 years to pay off the entire loan. How big is each payment? (Round your final answer to the nearest cent.)

## ANSWER:

$\qquad$ dollars
(c) Bert has $\$ 20,000$ saved in an account that earns $6 \%$ annually, compounded quarterly. He starts making payments of $\$ 1000$ at the end of each quarter into the same type of account. How much money will he have saved up in total in both accounts after 5 years? AND how much total interest did Bert earn in both accounts? (Round your final answers to the nearest cent.)

ANSWERS: Total money in both accounts in 5 years $=$ $\qquad$ dollars

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