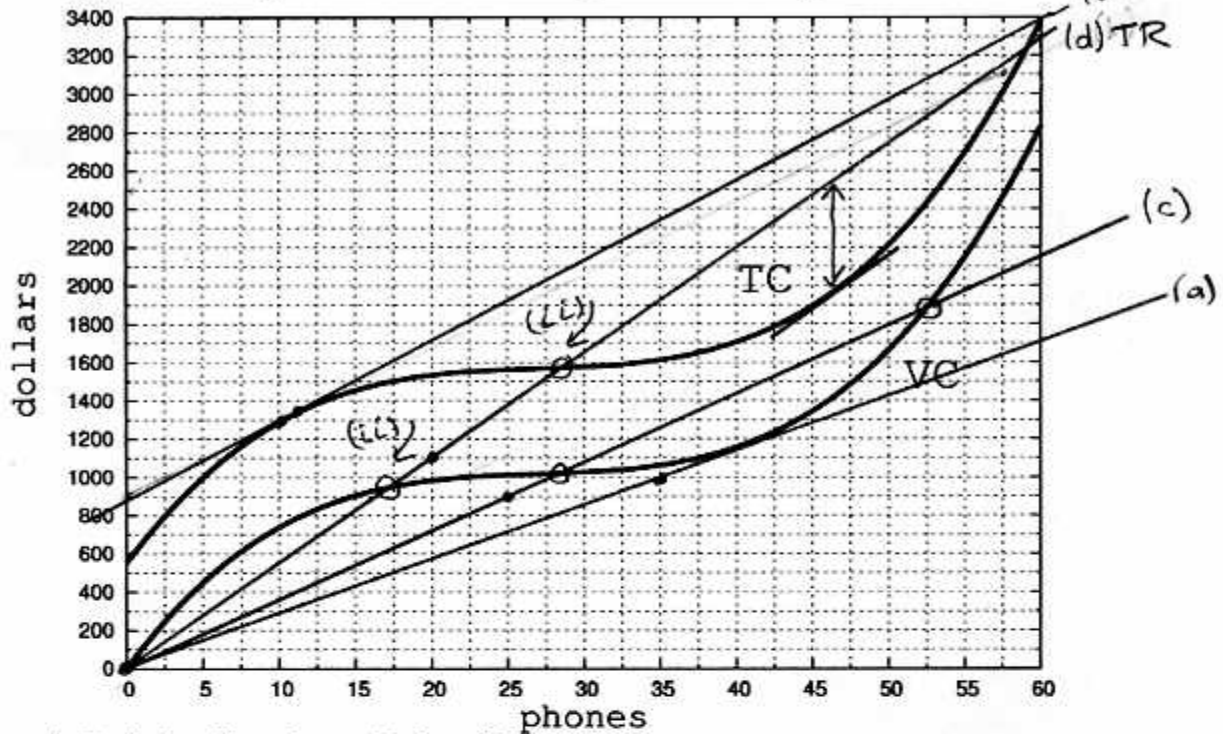


1. (17 points) Shrek produces and sells mobile phones. The graphs of total cost and variable cost for producing phones are given. The x -axis is in phones and the y -axis in dollars.



- (a) (3 pts) Find the Shutdown Price (SDP).

SDP = slope of lowest diag. line to VC $\approx \frac{1000 - 0}{35 - 0} = 28.57$

$(0,0)$ $(35,1000)$

SDP = $\frac{28.57}{[26.5, 29.5]}$ dollars per phone

- (b) (3 pts) Find the marginal cost at $q = 10$ phones.

MC(10) = slope of the secant to TC from 10 to 11 $\approx \frac{3400 - 900}{60 - 0} = 41.6$

$(0,900)$ $(60,3400)$

MC(10) = $\frac{41.67}{[37, 45]}$ dollars per phone

- (c) (3 pts) Find all quantities at which average variable cost is \$36.00 per phone.

"slope of diag. line to VC at q " = 36 \rightarrow $(10, 360)$ $(25, 900)$

Draw reference line with slope = 36

Find intersection with VC.

$q = \frac{28}{[27, 29]}$ AND $\frac{52}{[51, 53]}$ phones

- (d) Suppose the market price is \$55.00 per phone.

i. (2 pts) Sketch and label the graph of total revenue on the axes above. $(20, 1100)$

ii. (3 pts) Find the largest interval over which Shrek's profit is negative, but his losses are less than fixed costs. (That is, these are the quantities when he losses money, but he should still stay open.)

want interval when TR is between VC and TC.

$q = \frac{17}{[17, 18]}$ to $q = \frac{28}{[27, 29]}$ phones

- iii. (3 pts) Find the value of the maximum profit.

MAX PROFIT = size of the largest gap when TR is above TC

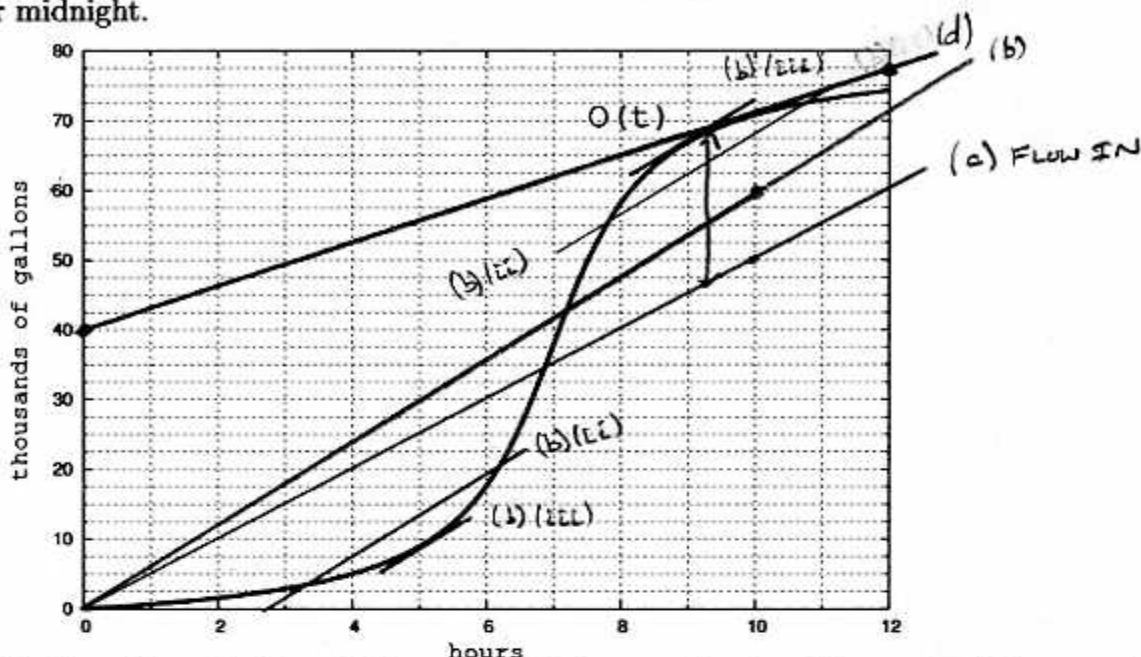
Match TR/TC slopes to find when this occurs.

Occurs at around $q = 47$

PROFIT = TR - TC $\approx 2550 - 1975 = 575$

$\frac{575}{[550, 600]}$ dollars

2. (16 points) A town is using water from a reservoir that is being refilled by an aquaduct. The graph below shows the total water drawn from the reservoir, $O(t)$, in thousands of gallons at time, t , hours after midnight.



- (a) (3 pts) Find an interval of length 2 over which the overall rate of flow out of the reservoir changes from increasing to decreasing.
 The slopes of diagonal lines to $O(t)$ increase from $t=2$ to $t=8.5$ ← location of highest diag. slope then the slope decrease. $t = \underline{8}$ to $t = \underline{10}$ hours

- (b) Consider the following equation: $\frac{O(t+3) - O(t)}{3} = 6$. or any 3-hour interval including 8.8

i. (2 pts) Translate the equation into English using appropriate units.

"THE RATE OF FLOW OUT OF THE RESERVOIR OVER A 3-HOUR INTERVAL STARTING AT t HOURS IS 6 THOUSAND GALLONS PER HOUR."

ii. (3 pts) Find all times, t , for which the equation is true. $t = 3.2$ to $t+3 = 6.2$
 $t = 7.8$ to $t+3 = 10.8$
 Draw reference line with slope = 6. → (10, 60)
 Slide ruler parallel to 3-hour interval on $O(t)$. $t = \underline{3.2}$ AND $\underline{7.8}$ hours
 [3, 3.5] [7.5, 8]

iii. (2 pts) Find all times, t , when $\frac{O(t+0.1) - O(t)}{0.1} = 6$.
 Slide ruler parallel to 0.1-hour interval (looks like a tangent).
 $t = \underline{5}$ AND $\underline{9}$ hours
 [4.9, 5.1] [8.9, 9.1]

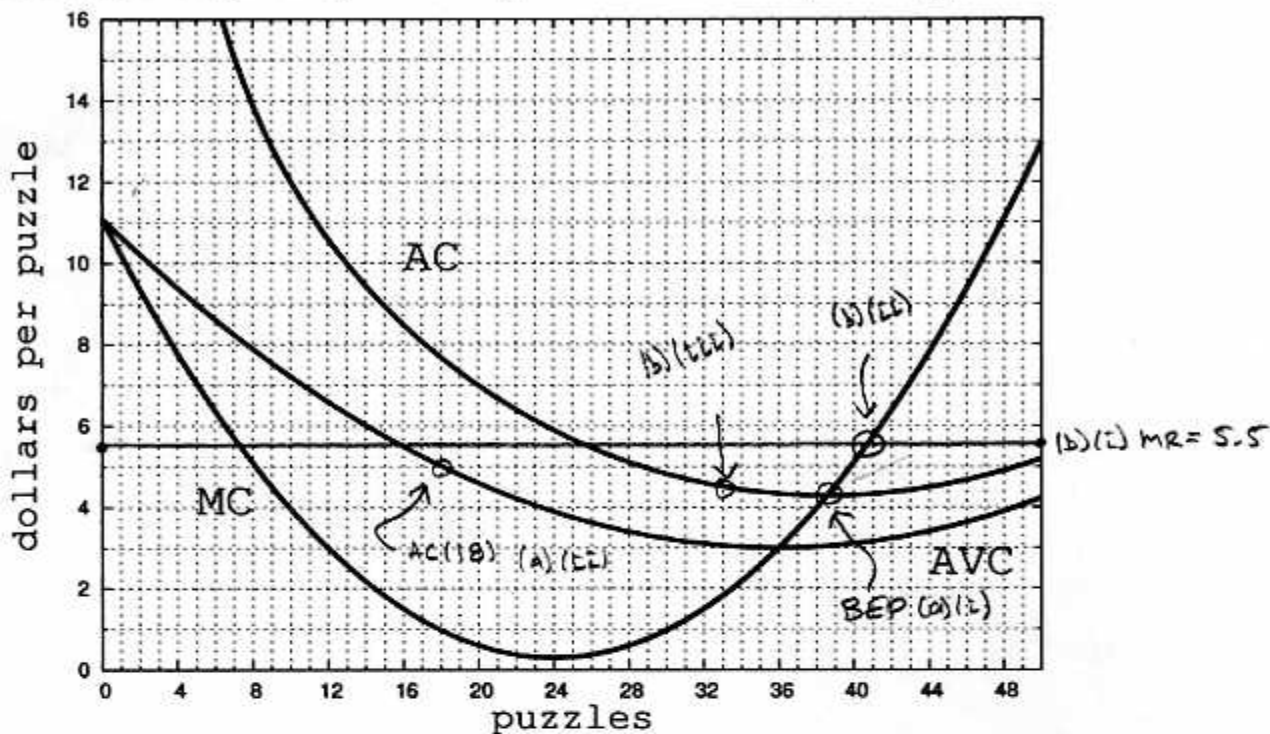
- (c) (3 pts) Suppose the aquaduct was filling the reservoir at a constant rate of 5 thousand gallons per hour. How much water would there have to be in the reservoir at midnight for the town to get all the water it needed for the 12 hours shown?

Reference slope = 5 (10, 50) × 5
 Largest gap when $IN < OUT \approx 68 - 46 = \underline{22}$ thousand gallons
 [20.5, 23]

- (d) (3 pts) Suppose the reservoir had 40 thousand gallons at midnight and was being filled by the aquaduct at a constant rate. How small could that rate be and provide enough water for the town for the 12 hours shown?

Find slope of line starting at 40 and staying just above the $O(t)$ graph $\approx \frac{77.5 - 40}{12 - 0} = 3.125$
 $\underline{3.125}$ thousand gallons per hour
 (0, 40) (12, 77.5)
 [2.9, 3.25]

3. (17 points) Danny is producing and selling a particular jigsaw puzzle. Below are the graphs of marginal cost, average cost, and average variable cost for producing puzzles.



(a) Find each of the following:

- i. (3 pts) The Break Even Price (BEP)

BEP = "height of intersection of MC and AC" ≈ 4.20

BEP = $\frac{4.20}{[4.1, 4.4]}$ dollars per puzzle

- ii. (3 pts) The variable cost at $q = 18$ puzzles.

$VC(q) = q \times AC(q)$ so $VC(18) = 18 \times AC(18) \approx 18 \times 5.00 = 90$

$\frac{90}{[88, 92]}$ dollars

- iii. (3 pts) A 3-hour interval over which $TC(q+1) - TC(q)$ decreases and then increases.

$MC(q) = TC(q+1) - TC(q)$ MC is decreasing from 0 to 24
MC is increasing after 24

$q = 22.5$ to $q = 25.5$ puzzles

(b) Suppose the market price is \$5.50 per puzzle

OR ANY INTERVAL INCLUDING 24 OF LENGTH 3

- i. (2 pts) Sketch and label the graph of marginal revenue on the axes above.

HORIZ. LINE AT 5.5

- ii. (3 pts) Find the quantity at which profit is maximized.

The transition from $MR > MC$, to $MR = MC$, to $MR < MC$ occurs at $q = 40.5$ which we round UP to 41

$q = 41$ puzzles

- iii. (3 pts) If Danny sells exactly 33 puzzles at this market price, what is his profit?

PROFIT = $TR(33) - TC(33) \approx 181.50 - 148.50 = 33$

$TR(33) = (\text{PRICE}) \times (\text{QUANTITY}) = 5.50 \times 33 = 181.50$

$TC(33) = AC(33) \times 33 \approx 4.50 \times 33 = 148.50$

$\frac{33}{[29.5, 36.5]}$ dollars